

FOCUS ON COST SAVINGS THROUGH COLLABORATION



MEMBER BUSINESS SERVICES FOR SCHOOLS

The Colorado League of Charter Schools (the League) offers an exclusive Group Purchasing Program to help its members reduce costs through collaborative purchasing strategies.

GROUP PURCHASING PROGRAM

The League's Group Purchasing Program provides member schools access to quality products and services at significant cost savings. Members benefit from the League's exhaustive due diligence process and aggressive negotiations with vendors across many product and service categories. Through this process, the League secures contracts with highly favorable terms and conditions at prices that reflect the membership's collective buying power. Member schools enjoy cost savings without spending administrative or other valuable resources and time evaluating vendors in these categories.

All of the League's purchasing contracts are competitively and publicly bid to provide member schools with the highest quality products and services at the lowest cost available in the market. When it's time to make a purchase, simply contact the vendor directly, utilizing the contact information found on the following pages.

VENDOR GUIDE

The League's online vendor guide is a referral program that provides member schools access to information about companies that provide a multitude of products and services such as cash management, curriculum and instruction, equipment and furnishings, facilities design, acquisition and construction, insurance, technology, telecommunications, and much more.

The guide is a valuable resource for schools wanting to find a vendor in categories outside of the League's group purchasing program. Information including references from charter schools is included in the guide.

The vendor guide is not an endorsement of any particular vendor, and does not offer negotiated group pricing.

For more information about these programs and to access the vendor guide, visit www.coloradoleague.org or call the League's Member Business Services team at 303-989-5356.



COLORADO LEAGUE of
CHARTER SCHOOLS

focus on achievement

725 SOUTH BROADWAY, SUITE 7 | DENVER, COLORADO 80209 | WWW.COLORADOLEAGUE.ORG
PHONE: 303-989-5356 | FAX: 303-984-9345 | EMAIL: INFO@COLORADOLEAGUE.ORG

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GROUP PURCHASING PRODUCTS & SERVICES

(GROUP PURCHASING CONTRACTS AS OF OCTOBER 2008)



COLORADO CHARTER SCHOOL
BENEFITS TRUST

Service Categories:

EMPLOYEE HEALTH BENEFITS
EMPLOYEE ANCILLARY BENEFITS

Contact:

Gary Clark
HUB International
(303) 252-3127
gary.clark@hubinternational.com

The Colorado Charter School Benefits Trust (CCSBT) is the only health program designed exclusively for Colorado charter school employees.

CCSBT provides the opportunity for charter schools across the state to pool together to control the escalating costs of health care through administrative fixed cost reduction, proactive disease management programs, and a wide variety of other pooling advantages.

The offerings include a fully insured, comprehensive health benefits program and an ancillary products program. Each offers Colorado charter schools options and value not available on the open market.

Highlights of the program include the following:

- CCSBT is a fully-insured program. Schools do NOT share risk.
- Participants can select and work with the broker of their choice.
- Schools with fewer than 51 employees are sheltered from small-group market volatility.
- Each participating school is rated individually.
- Ancillary products (life, long and short term disability, dental, vision) can be selected a-la-carte.



Service Categories:

OFFICE SUPPLIES
CLASSROOM SUPPLIES
OFFICE AND CLASSROOM FURNITURE

Contact:

Mike Restivo
Staples Business Advantage
(303) 779-3052, ext. 234
mike.restivo@staples.com
www.staplescontract.com/contract/clcs/

Staples Business Advantage is the contract division of Staples Inc., the world's largest office products retailer. Staples is committed to making it easy to buy office products, including supplies, technology, furniture and business services. Staples is focused on providing League members the highest level of quality products, service and dedication.

Staples Business Advantage offers League members:

- Free next-day shipping on office and classroom supplies.
- Flexible "core lists" with an average 81% savings and continual 30-day reviews.
- Entire office and classroom supply catalogs discounted at 20%-85% with average savings of 55%.
- Customized Colorado League of Charter Schools web portal (www.staplescontract.com/contract/clcs/).
- New Schools/New Building Program for developing and expanding charter schools.

GROUP PURCHASING PRODUCTS & SERVICES

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Service Categories:
CLASSROOM SUPPLIES
OFFICE AND CLASSROOM FURNITURE

Contact:
Martha Story
School Specialty
(720) 733-2782
mstory@schoolspecialty.com
www.schoolspecialty.com

School Specialty is forging an exciting era in the educational resources market as a family of brands focused on helping educators help students succeed.

School Specialty offers League members:

- 30% discount off in-stock supplies on pages 2-139 in the School Specialty Master Catalog.
- 25% discount off in-stock supplies on pages 142-265 in the School Specialty Master Catalog.
- 20% discount off all additional items in the current catalog.
- Additional furniture discounts of up to 67% by vendor.
- Free shipping on in-stock items.
- Customized League web portal.



Service Category:
AV EQUIPMENT AND RELATED SERVICES

Contact:
James Okada
CCS Presentation Systems
(303) 694-3323 x522
jokada@ccsprojects.com
www.ccsprojects.com

Since 1990, CCS Presentation Systems (CCS) has expanded from a single sales representative into one of the world's largest dealers of presentation technology equipment and services. With offices across the nation, CCS has emerged as the preferred supplier to the corporate, education, government and non-profit markets.

CCS offers League members:

- Exclusive pricing on AV equipment such as: SMART boards, LCD projectors, document cameras, classroom voting systems and more.
- Average savings of 30%.
- Free product orientation and training by a certified SMART trainer/M.ED.
- Discounts on installation and service.

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GROUP PURCHASING PRODUCTS AND SERVICES

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Service Category:
TECHNOLOGY PRODUCTS AND RELATED SERVICES

Contact:
Brad Styve
Microtek
(303) 650-0543
sales@microtek-co.com
www.microtek-co.com

For more than a quarter of a century, this local, Colorado owned and managed company has specialized in providing a diverse array of technology products and services to educational institutions and businesses across America.

Microtek offers League members:

- Preferential cost-plus pricing on hardware and software from an array of manufacturers such as: Hewlett Packard, Apple, Dell, Toshiba, Trendnet, Linksys, Microsoft, and many more.
- A customized, consultative approach to help schools maximize their technology budget.
- Level 1 and 2 tech support.



Service Category:
WORKERS COMPENSATION INSURANCE

Contact:
Lois Schreiner
Assurance Risk Managers
(303) 454-9562
lschreiner@arm-i.com
www.arm-i.com

Assurance Risk Managers (ARM) is a full-service agency with over 15 years experience specializing in the development and administration of insurance programs. ARM is known for its customer service and satisfaction provided by its seasoned staff.

ARM offers League members:

- Competitive base rates.
- An exclusive 5% discount.
- CO cost containment certification discounts – equalling an additional 5% savings.
- Charter-specific loss control seminars.

The League continuously works to add new vendors to its Group Purchasing Program. To learn more about this program and to find out about new contracts, visit www.coloradoleague.org.



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